

# MAD RIVER VALLEY CHAMBER OF COMMERCE

	Budget 18/19	18/19 Projected Actuals	DRAFT Budget 19/20
<b>Chamber Operations</b>			
<b>Income</b>			
Membership Investment	\$ 140,000	\$ 136,700	\$ 150,000
VACE Commissions	\$ 3,800	\$ 5,228	\$ 6,000
Grants	\$ -	\$ 3,500	\$ 2,500
Miscellaneous Non-Dues Income	\$ 5,000	\$ 4,000	\$ 5,000
Annual Meeting	\$ -	\$ 2,093	\$ 2,100
Coop Advertising	\$ -	\$ 1,260	\$ -
<b>Total Revenue</b>	<b>\$ 148,800</b>	<b>\$ 152,781</b>	<b>\$ 165,600</b>
<b>Expense</b>			
<b>Marketing</b>			
Event Grants	\$ 5,000	\$ 5,000	\$ -
Website Design	\$ -	\$ -	\$ -
Website Support	\$ 2,000	\$ 800	\$ 500
Design & Production	\$ 5,500	\$ 10,000	\$ 17,000
Internet Marketing	\$ 3,200	\$ 2,450	\$ -
Special Promotions	\$ -	\$ 340	\$ -
Email Marketing	\$ 510	\$ 510	\$ 510
Collateral	\$ 2,000	\$ 2,000	\$ 2,000
Brand Advertising	\$ 3,000	\$ 2,300	\$ -
Public Relations	\$ -	\$ -	\$ -
Branded Apparel	\$ 500	\$ 450	\$ -
Conferences & Conventions	\$ 450	\$ 350	\$ 350
New Initiatives	\$ -	\$ -	\$ -
Coop Advertising	\$ -	\$ 1,260	\$ -
	<b>\$ 22,160</b>	<b>\$ 25,460</b>	<b>\$ 20,360</b>
<b>Operations</b>			
Annual Meeting	\$ -	\$ 2,070	\$ 2,100
Meetings & Committees	\$ 1,000	\$ 850	\$ 500
Equipment Purchase	\$ 350	\$ -	\$ -
Equipment Rental & Maintenance	\$ -	\$ -	\$ -
Accounting Software	\$ 400	\$ 750	\$ 1,350
Credit Card Processing Fees	\$ 1,000	\$ 600	\$ 600
Insurance	\$ 2,100	\$ 2,750	\$ 2,750
Bookkeeping & Accounting	\$ 2,000	\$ 1,750	\$ 1,750
Office Maintenance	\$ 1,000	\$ -	\$ 500
Memberships & Subscriptions	\$ 700	\$ 700	\$ 700
Miscellaneous	\$ 500	\$ 350	\$ 500
Postage	\$ 100	\$ 100	\$ 100
Office Rent	\$ 12,000	\$ 12,000	\$ 12,000

Office Supplies	\$ 1,000	\$ 800	\$ 1,000
IT	\$ 1,200	\$ 1,200	\$ 1,200
Phone and Internet	\$ 3,100	\$ 3,000	\$ 3,000
Professional Development	\$ 250	\$ -	\$ 250
	<b>\$ 26,700</b>	<b>\$ 26,920</b>	<b>\$ 28,300</b>

Payroll

Member Services Coordinator (MSC) Wages	\$ 17,680	\$ 20,000	\$ 22,880
MSC Bonuses & Commissions	\$ -	\$ -	\$ -
Executive Director Salary	\$ 70,000	\$ 74,000	\$ 80,000
Executive Director Benefits	\$ 2,515	\$ 2,215	\$ 2,400
Taxes	\$ 8,700	\$ 9,900	\$ 10,000
	<b>\$ 98,895</b>	<b>\$ 106,115</b>	<b>\$ 115,280</b>

Total Expenses

<b>\$ 147,755</b>	<b>\$ 158,495</b>	<b>\$ 163,940</b>
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Net Income (Loss)

<b>\$ 1,045</b>	<b>\$ (5,714)</b>	<b>\$ 1,660</b>
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